

Domain	Name of book	Author	Availability	Edition
Organisational Direction and Strategy	Entrepreneurship: Starting and Operating a Small Business	Steve Mariotti & Caroline Glackin	In-house	2016
	Entrepreneurship (9e)	Robert, Hisrich, Michael Peters & Dean Shepherd	In-house	2013
	New Venture Creation : Entrepreneurship for the 21 <sup>st</sup> century	Timmons, J.A & Spinelli, S	In-house	2009
	Organisational Design – A Step by Step Approach	R, Burton; G, DeSanctis; B, Obel	In-house	2006
	Management	Stephen P. Robbins, Rolf Bergman, Ian Stagg, Mary Coulter	In-house	2003
	Management	J. Campling, D.Poole, R. Wieser, J.R. Schermerhorn	In-house	2002
	Management The Aotearoa New Zealand Context	G. Jones	In-house	2006
	Transnational Management	C. Bartlett, S. Ghoshal, P. Beamish	In-house	2008
	Shifting Gears – High Performance Skills for New Zealand in 21 <sup>st</sup> Century	Ian Oldham	In-house	1997
	Your Business Degree	Ros McCulloch & Andrea Reid	In-house	2012
	Asking the Right Questions	M. Neil Browne, Stuart M. Keeley	In-house	2012
	Crafting and Executing Strategy	Arthur A. Thompson, Jr., A.J. Strickland III, John E. Gamble	In-house	2010
	Strategic Management (4e)	David Aaker	In-house	1995
	Strategic Management	Richard Lynch	In-house	2012
	Managing Organisations in New Zealand	Sandy Miller, Christopher Theunissen	In-house	2008
	Managing Change	Bernard Burnes	In-house	2009
	Managing change in Organisations	Colin Carnall	In-house	2007
	Change Management – Altering Mind-sets in a Global Context	V.Nilakant & S.Ramnarayan	In-house/Library	2006
	Making Sense of Change Management : A complete Guide to the Models, Tools & Techniques of Organizational Change	Esther Cameron & Mike Green	Library	
	Crafting and Executing Strategy	Arthur A. Thompson, Jr., A. J. Strickland, III, John E. Gamble	In-house	
Management	S,Robbins; R, Bergman; I, Stagg; M, Coulter	In-house		
Entrepreneurship –Theory, Process and Practice	D, Kuratko; R,Hodgetts	In-house	2004	
Global Business Today	C,Hill	In-house	2004	
Fundamentals of Human Resource Management	Gary Dessler (4e)	In-house	2016	

Human Resource Management	Introducing Human Resource Management 7 <sup>th</sup> Edition	Margaret Foot, Caroline Hook & Andrew Jenkins	In- house	2016
	Managing Human Resources in New Zealand	Keith Mack & Gene Johnson	Library	
	Strategy and Human Resource Management	Peter Boxall & John Purcell	Library	
	The Strategic Management of Human Resources in New Zealand	Keith Macky & Gene Johnson	Library	
	Managing Human resources: Contemporary Perspectives in New Zealand	Keith Macky & Tim Bentley	Library	
	Human Resource Management in New Zealand	R. Rudman	In-house/ Rudman	2003
Business Communication	Managing Human Resources	W.F Cascio	In-house	1998
	Presentation Skills for Managers	Jennifer Rotondo ; Mike Rotondo.	In-house/ Library	2002
	Effective Business Communication	Phil Chase, Susan o' Rourke, Lydia Smith, Clare Sutton, Tony Timperley, Catherine Wallace	In-house	1998
	Communication Skills – Stepladders to Success for the Professional	R, Ellis	In-house	2009
	Business Communication	Nikita Sharma, Shilpa Goyal	In- house	2010
	Communication Skills for Effective management	O, Hargie , D, Dickson & D, Tourish	In-house	2004
	Effective communication : the most important management skill of all	John Adair	Library	
	Quality Interviewing – A step by step action plan for success	R, Maddux	In-house	1994
	Behaviour – based Interviewing – selecting the right person for the job	T, fitzwater	In-House	2000
	Hiring and keeping the best people	Boston, MA : Harvard Business School Press	In-House/ Library	2002
	Communication in business: Strategies and skills	J, Dwyer	In-house	2002
	How to master psychometric tests	M, Parkinson	In-house	1997
	How to pass selection tests	M, Bryon; S, Modha	In-house	1998
	Leadership	P, Koesterbaum	In-house	1991
Marketing Practices	International Marketing and Export Management (8 <sup>th</sup> Edition)	Gerald Albaum, Edwin Duerr & Alexander Josiassen	In- house	2016

	Marketing Management (12e)	Philip Kotler & Kevin Lane Keller	In- house	2016
	Global Marketing (7 <sup>th</sup> Edition)	Svend Hollensen	In- house	2017
	Principles of Marketing	Philip Kotler	In-house / Library	2010
	Marketing Strategy & Competitive Positioning	Hooley, G.J., Piercy, N.F. & Nicoulaud, B.	Library	
	Marketing - A practical Approach	Peter Rix	In-house	2004
	Fundamentals of Marketing	Etzel, Walker, Stanton	In-house/ Library	2000
	Marketing Management	P, Kotler	In-house/ Library	2003
	International Marketing	P, Catepra; J, Graham	In-house QTY:2	2002
	Marketing Insights from A to Z	P, Kotler	In-house	2003
	The Management of Sales & Customer Relations	B, Hartley; M, Starkey	In-house	1996
	Market Based Management	R, Best	In-house	2000
Business Information Management	Essentials of MIS (12e)	Kenneth C. Laudon & Jane P. Laudon	In- house	2015
	Business Information Systems- Technology, Development and Management for the E- Business (5 <sup>th</sup> Edition)	Paul Bocij, Andrew Greasley & Simon Hickie	In- house	2015
	Management Information System: Managing the Digital Firm (11e)	Kenneth C. Laudon & Jane P. Laudon	In- house	2010
	Business Information Management – improving Performance Using Information Systems	Dave Chaffey; Steve Wood	In-house	2011
	Click On to Computing	Julia hallas	Library	
	Office Procedures for 21 <sup>st</sup> Century	Sharon Burton	Library	
	Enterprise Governance of Information Technology	Wim Van Grembergen & Steven De Haes	In-house	2009
	Business Information Management	Dave Chaffey; G, White	In-house	2005
Law	Law of Contract in New Zealand	JF Burrows, JN Finn, Stephen Todd, GC Cheshire	In-house/ library	2002
	An Introduction to the Law of Contract in New Zealand	Maree Chetwin, Stephen Graw, Maree Chetwin	In-house/ Library	2006
	Introduction to the New Zealand Legal System	R.D Mulholland	In-house/ Library	1999

<i>Macroeconomics</i>	Law in Business and Government in New Zealand	Louise Longdin	In-house	2006
	Principles of Law for New Zealand business studies	S. varnham, C, Thomas, J, Hubbard	Inhouse/ Library	2002
	Windows in the World Economy	Kenneth Reinert	In- house	2005
	Understanding the Economic Environment	Andrew Callander	In-house/ Library	2004
	Economic Concepts and Applications	J, Stewart & K, Rankin	In-House	2008
	Economic Concepts and Applications	J, Stewart & B, Moodie	Library	
	Economics for Today	A, Layton. T, Robinson, I, Tucker	In-house/ Library	2002
	Understanding Economics Part A	Dann Rennie	In-house	2003
	Understanding Economics Part B	Dann Rennie	In-house	2002
	Understanding Economic Issues	Dann Rennie	In-house	2002
	Achievement Economics	Anne Younger	In-house	2003
	Introductory Mathematical Analysis	Ernest Haeussler, Jr., Richard. S. Paul	In-house	1987
	Economics Basics	Dann Rennie	In-house	2000
	Economics for the Market	Geoff Evans	In-house	2002
Financial skills	Micro Economics	D, McTaggart, C, Findlay, M, Parkin	In-house	1999
	Macro Economics	D, McTaggart, C, Findlay, M, Parkin	In-house	1991
	Financial Accounting: A New Zealand Perspective	Murray Smart, Nazir Awan & Richard Baxter	In- house	2015
	Accounting Practices- The New Zealand Context with CD	Ruth McIntosh	In- house	2014
	Principles of Accounting	M, Smart, N, Awan & R, Baxter	In- house/Library	2010
	Financial Accounting: An Introduction to Concepts, Methods and Uses (10e)	Clyde Stickney & Roman Weil	In-house	2003
	Management Accounting (4e)	Anthony Atkinson, Robert Kaplan & Mark Young	In- house	2004
	Accounting at work : in business, government and society	Stewart Lawrence, Howard Davey, Mary Low	Library	
	Principles of Accounting	Denis H. Bourke, Murray J. Smart	In -house	2006
	Managerial accounting – tools for business decision making	Weygandt, Kieso, Kimmel	In-house	1999
	International Financial Management	J, Madura	In-house	2000

	Accounting –A beginning Part one	L, Viitakangas	In-house	2001
	Accounting –A beginning Part two	L, Viitakangas	In-house	2001
	Multinational Business Finance	D, Eiteman; a, Stonehill; M,Moffett	In-house	2001
	Small Business Accounting Course	Gilligan business school	In-house	2006
Business Administration	Working in Groups	I , Engleberg; D, Wynn	In-house/Library	2010
	Mastering Meetings	McGraw Hill Inc.	In-house	1994
	Meetings – Practice and Procedure in New Zealand	R, PitchForth	In-house	2010
Business Culture and Environment	Working Knowledge:How Organizations Manage What They Know	Thomas Davenport & Laurence Prusak	In- house	1998
	Organisational Behaviour	by Robbins, Millett, Boyle,Judge	In-house/Library	
	Organisational Behaviour: Leading and Managing in Australia and New Zealand	Stephen P. Robbins ... [et al.]	Library	
	Organisational Behaviour : Individuals, Groups and Organisation	Ian Brooks	Library	
	Behaviour in Organisations	J, Greenberg; R,Baron	In-house	2000
	Corporate Venturing	Z, Block; I, Macmillan	In-house	1993
Systems and Resources Management	Operations Management (9e)	Norman Gaither & Greg Frazier	In- house	2002
	A Handbook of Project Management	Colin Dobie	In-house	2007
	Business Research Mehtods (8e)	Zikmund, W., Babin, B., Carr, J. Griffin, M.	In- house	2010
	A Complete Guide to Good Governance in Organisations and Companies	Doug Matheson	In-house	2004
People Development and Coordination	Services Management: An Integrated Approach (2e)	an Dierdonkmel & Roland VBart Van Looy, Paul Ge	In- house	2003
	Employee training and development	R, Noe	Library	
	Guidelines for Employers on the Training and Development of Clerical Workers	Vocational Training Council (N.Z.)	Library	
	Managing Human Resource; Contemporary Perspectives in New Zealand	Keith Macky & Tim Bentley	Library	
	The Strategic Management of Human Resources in New Zealand	Keith Macky & Gene Johnson	Library	
	The New Super Leadership	C, Manz & H, Sims	In-house	2001